WESTERN MICHIGAN/ NORTHERN INDIANA DIVISION | SPRING 2011



FRIENDS OF THE ARMY

ESTATE AND FINANCIAL PLANNING IDEAS

Evelyn Majidi Helps the Army "Astutely"

"Astute" (defined as smart, shrewd, artful and discerning) is the first word that comes to mind in describing Evelyn Majidi and how she goes about helping others.

When she was young, Mrs. Majidi was not too clear about what The Salvation Army was, but she knew it started in Britain, and that "they were always with the poor." Her knowlege broadened when she began working for a prominent national philanthropic foundation field office in Nairobi, Kenya.

"Even the richest part of this Nairobi town was scary," Mrs. Majidi recalls. "One visit I made there took us into a slum area that was mind-blowing. Houses were made from street scraps; there was no plumbing, and no electricity."

But "right in the middle of this extraordinary slum, was The Salvation Army!"

Evelyn arranged for her foundation to provide funding to the local unit of The Salvation Army, earmarked for work with the native population. In addition, since the foundation she worked for matched the donations of its employees three-to-one, she gave



Evelyn Majidi

to the Army's Nairobi efforts personally. She also got the word out to other employees on how they, too, could increase the impact of their giving.

These days, Evelyn is still "astute" in supporting The Salvation Army – planning gifts that stretch her giving power while keeping her strong financially. In recent years she made gifts through her IRA. The administrator of her IRA made gifts directly to The Salvation Army, avoiding the income taxes that would come due if she gave after receiving IRA distributions personally.

Want to know some ways you can be "astute" in helping people in need? Just call our office!

From Our Office of Planned Giving: Jane: From Victim to Victor

We love to tell our generous donors about the positive changes they are helping to create. Jane (her name has been changed for privacy) is just one example of someone whose life has been completely turned around by The Salvation Army and faithful supporters like you.

Jane came to The Salvation Army because she fell behind on rent payments and was facing immediate eviction. Though she was working part-time, her income was not sufficient to cover monthly expenses.

Through a Salvation Army program, Jane obtained a rent subsidy that helped her avoid eviction. In exchange for the subsidy, Jane agreed to meet monthly for training in money management and job skills. After six months, Jane had established a household budget and was paying her rent on time.

With her living situation stabilized, Jane was able to begin work on her second goal:
Getting a college education.
The Salvation Army caseworker assisted Jane with obtaining tutoring. After earning her GED in only six months, Jane is now enrolled in a community college.

Increasing her educational level has already resulted in a large raise at work. The Salvation Army was able to help Jane transform herself from victim to victor. We couldn't do this without you. Thank you so much, and God bless you.

Please call our office for the appropriate wording whenever you are preparing a gift through your will, living trust, IRA or other beneficiary designation.



Rich Dorsey Planned Giving Director



Laur Schaberg Planned Giving Associate



Steve Francis Planned Giving Associate

The Salvation Army
Office of Planned Giving
1215 East Fulton Street • Grand Rapids, Michigan 49503
(616) 459-3433 • www.tsapg.org







Northern Indiana Division Office of Planned Giving 1215 East Fulton Street Grand Rapids, MI 49503

- of Friends of the Army Inside This Issue
- Will Probate Shrink Your Estate?

■ Evelyn Majidi Helps the Army "Astutely"

- What Are the Costs of Probate?
- How Can I Bypass Probate? Should I? ■ The Costs of Revocable Living Trusts
- Jane: From Victim to Victor



Send for our free publication, Shrink the High Cost of Probate!



NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES





BUSINESS REPLY MAIL FIRST-CLASS MAIL PERMIT NO 3743 GRAND RAPIDS MI

POSTAGE WILL BE PAID BY ADDRESSEE

THE SALVATION ARMY
OFFICE OF PLANNED GIVING
PO BOX 2603
GRAND RAPIDS MI 49502-0388

CONFIDENTIAL